

## **The Short-Run & Long Run Performance of Initial Public Offerings (IPOs): The India Experience 2008-2011**

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### **Abstract:**

This article analyses the short-run long-run performance of 146 IPOs in the Indian stock market, India from 2008 to 2009. The units of the sample are selected on the basis of companies available in the Indian stock market for three years to calculate the returns. The study finds the initial day, one month, one year, two years and three years returns of stock market index and sample companies. From the analysis of the selected IPOs, the stocks are over priced in short-run and underperformed in long-run. The initial return of the sample is -8.41% and long-term returns are -38.44. the study also compare the stock market returns and sample returns and find that, there is no correlation between stock market returns and sample returns during the study period. the wealth relative also finds that the Indian IPOs are overpriced in short-term and outperformed in long-term.

**Key words:** *IPOs, Returns, Index, Overpriced, Underperformed*

### **1. Introduction:**

The Indian Capital market, since liberalisation, has undergone tremendous change and has been slowly evolving into a new, vibrant system. As an important segment of the financial sector, it plays a great role in mobilising savings and channelising them for productive purposes. Since 1980, the Indian Capital Market has grown dramatically in all respects, such as, Number of Stock Exchanges, Listed Companies, Stock Issues, Market Capitalization, Trading Volumes and Number of Shareholders.

The basic motivation for the sea-change in Indian Capital Market during the recent past can be attributed to the series of efforts made by the Government of India, in the name of financial sector reforms. The financial sector reforms as an integral part of the macro-economic stabilisation and structural policies have been initiated since June 1991 with a view to raising productivity of the economy. As a part of these reforms, a large number of initiatives have been taken to restructure the banking system and a series of direct reforms have been brought out in Indian Capital Market. They include liberalised interest rate, partial convertibility of rupee, opening up Indian capital markets for Financial Institutional Investors, free pricing of primary issues, and adoption of long-term fiscal policy by the Government. The reforms have facilitated the growth of newer institutions

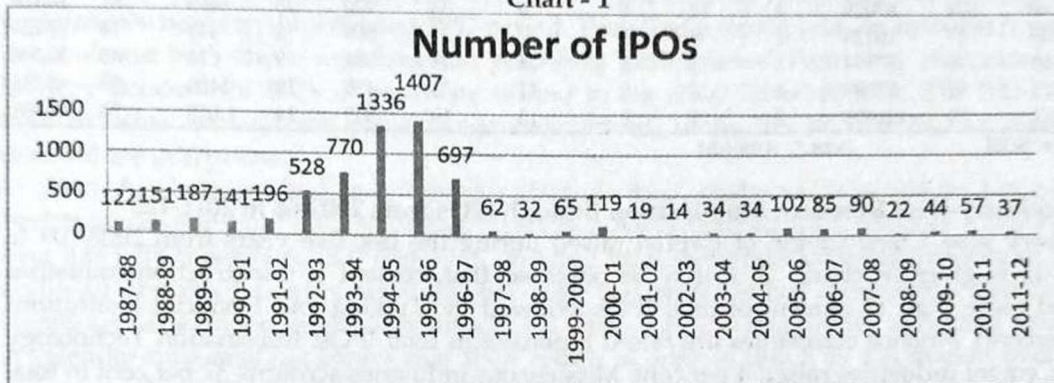


in addition to the revitalisation of existing ones. A new breed of institutions like Mutual Funds, Venture Capitalists, Leasing Companies, Housing Finance Companies have emerged into the Indian Financial System. In addition, a variety of newer institutions have been designed to cater to the requirements of the needy. These developments have not only given a new shape but also new yields in both capital and money markets in India.

### 1.1. Initial Public Offerings in India (IPOs):

Indian IPO market is the one of the fastest growing market in the world. Number public issues are increasing year by year since financial reforms. Chart - 1 shows the Number of IPO issued by Indian companies from 1987 to 2012. As can be seen, most IPOs occurred during the period from 1992-93 to mid- 1996-97, which coincided with an economic reforms period. Most IPOs were listed on the Indian Stock Exchanges. These listings reached their peak in 1995-96, with 1407 new listings, and numbers of IPOs are low in the year 2002-03. After financial crisis the number of IPOs are come down and during the year 2001-12, only 37 companies raised capital from stock market.

Chart - 1

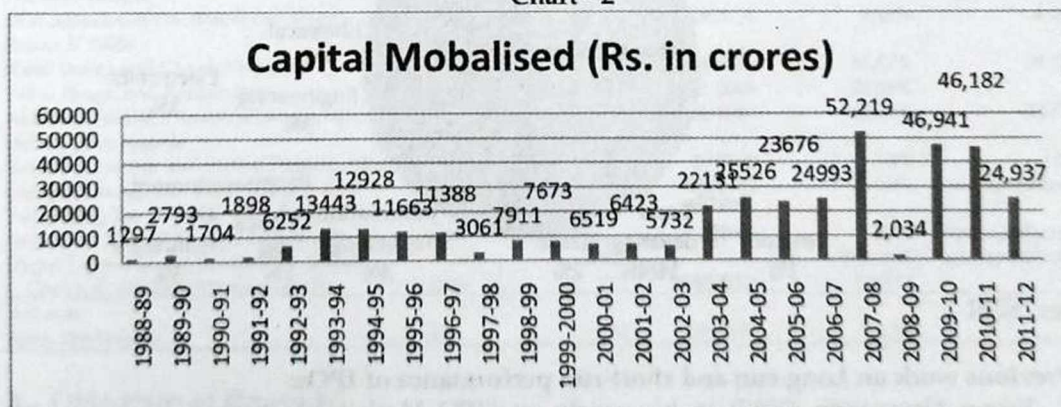


Source: Prime data, 2011-12

### 1.2. Amount mobilized through IPOs in India:

The growth of India capital market since 1988-89 has been presented in Table I.2. The amount and number of new capital issues by the private corporate sector which were growing up from Rs.1297 crores in the 1988-89 to Rs.13443 crores in the year 1993-98, and to Rs.22151 crore in 2003-04, have substantially raised to a magic figure of Rupees 52219 crores in 2007-08. During the year 2011-12, companies are mobilised Rs.24937 crores (chart - 2).

Chart - 2



Source: Prime data, 2011-12



### 1.3. Size-wise Classification of Capital Rose:

Table - 1 shows the size wise classification of capital rose from the capital market in India. A total of Rs. 48,468 crore was raised in 2011-12 as compared to Rs. 33508 crore in 2006-07. Higher resource mobilization is observed for large issues. The size wise breakup reveals that an amount of Rs 46891 crore was raised in 2011-12 through issue size exceeding Rs. 100 crore whereas amount raised through issue size of Rs.10 crore-<50 crore and Rs.50 crore-<100 crore were Rs. 535 crore and Rs. 1,018 crore respectively. It may be observed that small sized issues were not encouraging in the study period. In 2011-11, there was only 2 issue by companies in the category of less than Rs 5 crore and 2 issue in the category of Rs. 5 crore-<Rs. 10 crore. During the study period Sizewise Classification of Capital raised during the last five years from 2006-07 to 2010-12.

**Table 1**  
**Size-wise Classification of Capital Raised (Rs. crore)**

| Year     | Total |        | <5cr |       | 5cr-<10cr |       | 10cr-<50cr |       | 50cr-<100cr |       | >100cr |       |
|----------|-------|--------|------|-------|-----------|-------|------------|-------|-------------|-------|--------|-------|
|          | No    | Amt.*  | No   | Amt.* | No        | Amt.* | No         | Amt.* | No          | Amt.* | No     | Amt.* |
| 2006-07  | 124   | 33508  | 3    | 10    | 6         | 45    | 40         | 1129  | 31          | 2386  | 44     | 29938 |
| 2007- 08 | 124   | 87029  | 4    | 16    | 1         | 6     | 33         | 920   | 25          | 1669  | 61     | 84418 |
| 2008-09  | 47    | 16220  | 1    | 3     | 1         | 7     | 21         | 509   | 6           | 445   | 18     | 15255 |
| 2009-10  | 76    | 57554  | 1    | 2     | 3         | 24    | 18         | 596   | 9           | 636   | 45     | 56298 |
| 2010-11  | 91    | 67609  | 1    | 2     | 2         | 11    | 13         | 455   | 20          | 1406  | 55     | 65735 |
| 2011-12  | 71    | 48,468 | 2    | 9     | 2         | 14    | 19         | 535   | 14          | 1,018 | 34     | 46891 |

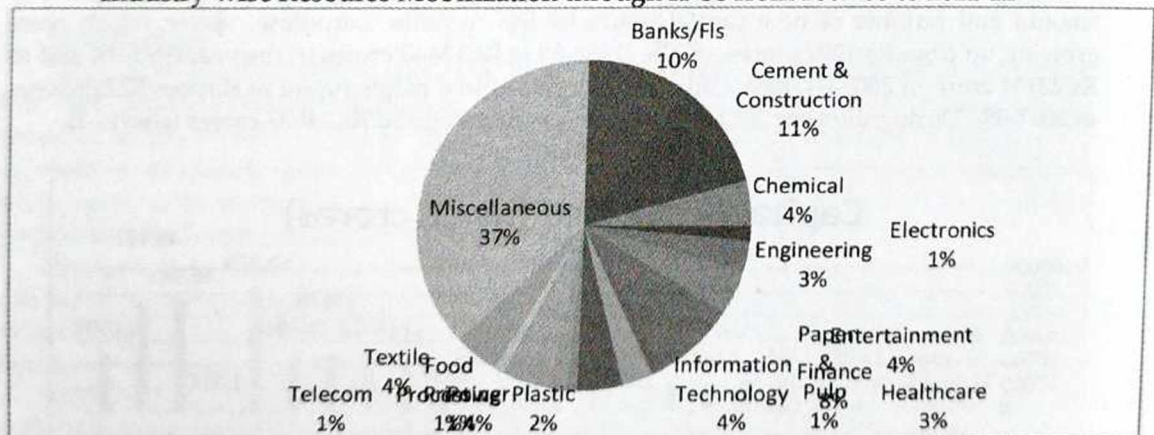
Source: SEBI

Amt.\*: Amount

### 1.4. Industry-wise Resource Mobilization through IPOs from 2007-08 to 2011-12:

Industry wise Classification of Capital raised during the last five years from 2008- 09 to 2011-12 is given in chart - 3. It may be observed that, cement & Construction industries raised more than 11 percent of total IPOs followed by Banking and Financial Institutions (10percent). Finance companies are raised 8 percent in total IPOs, Information Technology and Cement Industries raised 4 per cent. Misslaneous industries accounts 37 per cent in total resources raised through IPOs in Indian stock market.

**Chart - 3**  
**Industry-wise Resource Mobilization through IPOs from 2007-08 to 2011-12**



Source: SEBI

## 2. Previous work on Long-run and short-run performance of IPOs:

R. Yegya Narayanan (2012) in his article on "IPO Market has been a huge 'wealth destroyer', Only nine of the 39 initial public offering that were floated in the year are



quoting above the issue price. The current mark-to-market value of the public issues that were offered during the year is about Rs.10,000 crore against their size of about Rs.14000 crore, resulting in a loss of Rs.4000 crore to the investors. Ibbotson (1975) reports that IPOs underperform by an average of approximately one percent per month in the second through fourth years.

Ritter's (1991) study on The Long-Run Performance of Initial Public Offerings indicates that the under-performance of IPOs extends beyond the first year of trading; a sample of 1,526 IPOs issued during 1975-1984 under performed similar size and industry firms by as much as 29% (excluding first day returns) by the third-year anniversary of their public listing.

Aggarwal and Rivoli (1990) reported in their article on "Fads in the Initial Public Offering Market?", market-adjusted returns exclusive of initial returns to be -13.7% after 250 trading days for a sample of 1,598 NASDAQ-traded firm commitment IPOs during the period 1977-1987.

Sumit Agarwal, Chunlin Liu, and S. Ghon Rhee (2008) in their article on Investor demand for IPOs and aftermarket performance: Evidence from the Hong Kong stock market" examine the relation between IPOs' pre-offering demand and aftermarket performance between the 1993 and 1997 period. They find a strong relation between investor demand and both short- and long-run post-issue performance. First, they document that investor demand for IPOs is positively related to the IPOs' initial returns. The IPOs with high investor demand are significantly underpriced, while the IPOs with low investor demand are overpriced.

Paul A. Gompers and Josh Lerner (2001), in their study on "The Really Long-Run Performance of Initial Public Offerings: The Pre-NASDAQ Evidence", consider a sample of over 3,661 IPOs between 1935 and 1972, and find underperformance when event-time buy-and-hold abnormal returns are used, but even this result is not consistently statistically significant. The underperformance disappears when they use cumulative abnormal returns. A calendar-time analysis shows that IPOs return at least as much as the market over the entire sample period. Table - 2 shows the results of previous studies on short-run and long-run performance of IPOs.

**Table -2**  
**Summary of previous works on long-run and short-run performance of IPOs**

| Authors                                                                        | Country               | Sample | Period     | Performance     |                  |
|--------------------------------------------------------------------------------|-----------------------|--------|------------|-----------------|------------------|
|                                                                                |                       |        |            | Initial returns | Long-run returns |
| John Affleck-Graves, Shantaram P. Hegde, Robert E. Miller, and Frank K. Reilly | USA                   | -      | -          | 4.82%           | -2.16%           |
| Allen, D. E., Morkel-Kingsbury, N. J. and Piboonthanakiat, W                   | Thailand              | 150    | 1985 - 92  | 63.49%          | 10.02%           |
| John Affleck-Graves, Shantaram Hegde, and Robert E. Mille                      |                       | 2,096  | 1975-91    | 6.40%           | -4.42%           |
| Haini Denga and Gregor Dorfleitner                                             | China                 | 237    | 2002 -04   | 88.67%          | 59.18%           |
| Yahui Penga, and Kehluh Wang                                                   | Taiwan                | 647    | 1996 -2003 | 20.59%          | -                |
| Andreas Merikas, Dimitrios Gounopoulos and Christos Nounis                     | Major stock exchanges | 143    | 1984-2007  | 17.69%          | -13.72%          |
| Samy Ben Naceur and Hatem Ghanem (2001)                                        | Tunisia               | -      | 1990-99    | 18%             | -22%             |
| Wai-yan Cheng, Yan-Jeung Cheung and Yuen-ching Tse                             | Hong Kong             | -      | 1935 -72   | 19%             | underperformed   |
| Re-jin Guo Baruch Lev and Charles Shi                                          | USA                   | -      | 2006       | 20%             | Underperformed   |
| Daniel J. Bradley and Bradford D. Jordan                                       |                       | 3,325  | -          | 35%-50%         | underperformed   |
| L. Cassia, G. Giudici, S. Paleari and R. Redondi                               | Italy                 | 182    | 1985-2001  | 21.87%          | -                |
| Samy Ben Naceur                                                                | US                    | 12     | 1992 -97   | 24.5%           | -                |

### 3. Objectives of the study:

In specific terms, the objectives of the study are as follows. The study is intended to:



1. To know the short-term and long-term performance of selected IPOs;
2. To identify the sector wise returns during the study period;
3. To know the stock returns through comparison with stock market performance;
4. To know the market capitalization wise returns
5. To know the wealth relative of IPOs during the study period

### 3.1. Hypotheses of The Study:

The hypotheses tested include:

1. **Hypothesis 1. Ho:** There is not significance difference between issue price and trading price at initial day of listing
2. **Hypothesis 2. Ho:** The performance of IPOs is not a function of issue size and industries
3. **Hypothesis 3. H0:** IPOs do not significantly underperform the market in the long run.
4. **Hypothesis 4. Ho:** There is no significance difference between stock returns and stock market index returns
5. **Hypothesis 5. Ho:** the IPOs are underpriced in short-time and underperformed in long-time.

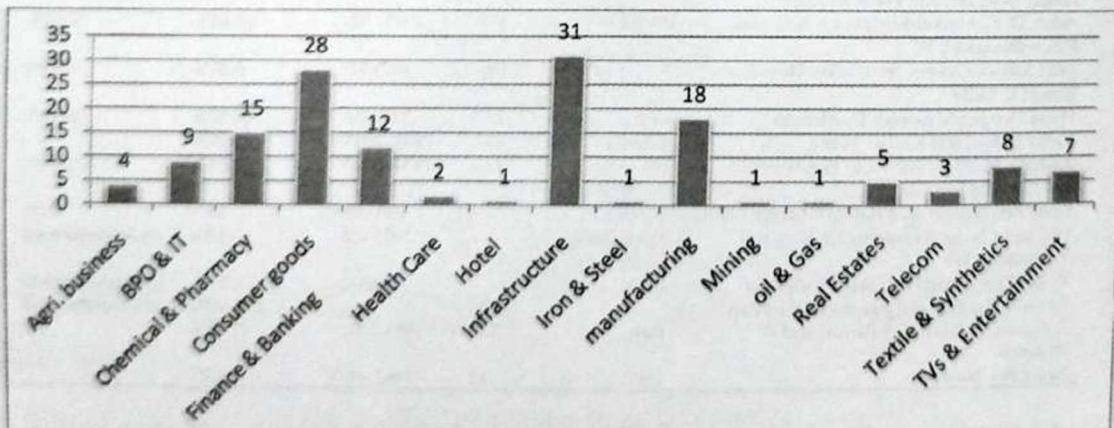
### 4. Data and Methodology

The sample covers the IPOs which came to market from 2007 to 2008, which is the period before the global financial crises. More than 200 companies raised capital through IPOs and based on the availability of data 146 companies were chosen for the study. The research methodology in detail was presented in the following section.

#### 4.1. Data and Sample Construction

The initial sample is comprised of 146 IPOs listed in the Indian Stock Exchange between 2008 and 2009. All initial public offerings having the required data; offering date and price, available were included. The units of the sample are selected on the basis of companies available in the Indian stock market for three years to calculate the returns. The study finds the initial day, one month, one year, two years and three years returns. The stratification and selection of the sample is given in Chart - 4.

Chart - 4  
Sample distribution of the study





**4.2. Descriptive statistics of the study:**

The main objective of the study is to identify the long-run and short-run performance of IPOs in Indian stock market. The study considered all companies which are issued capital during 2007 and 2008. Base on availability of data for three years returns calculation we considered 146 companies for this study. Table - 3 shows, the descriptive statistics of the distributions on IPO firm in terms offer price and market capitalization. The total mean IPO price of the sample is Rs. 196.01 and with standard deviation of 181.49. The minimum issue price is Rs.10 and Maximum issue price is Rs. 825. Mean market capitalization of IPOs are 2424.29 crore and minimum capitalization is 2.15 crore and maximum capitalization is 60565.5 crore with a standard deviation of Rs. 8317.661 crores.

**Table -3**  
**Distribution of Samples for study**

|                                     | Mean     | Standard<br>Deviation | Skewness | Minimum | Maximum | Median |
|-------------------------------------|----------|-----------------------|----------|---------|---------|--------|
| Offer Price (Rs.)                   | 196.0137 | 181.49                | 1.5119   | 10      | 825     | 132.5  |
| Market Capitalization<br>in Crores. | 2424.29  | 8317.661              | 4.96     | 2.15    | 60565.5 | 133.36 |

**4.3. Data Analysis :**

Against the principal objective of evaluating the Indian IPO market in long-run and short-run, the data have been analyzed and the initial returns from IPOs have been worked out considering the difference between the price and the listing date market price. The study has annualized these returns giving due importance to the listing delays. Both short run and long run returns have been calculated to find out the patterns involved and to establish the extent of 'underpricing' if any, involved in it.

**4.4. Statistical Tools Employed:**

In order to analyze and evaluate the data, different statistical tools and techniques are used. The study uses Mean, mode, Standard deviation, Kurtosis, f-statistic, Stock Index Returns, Correlation, t test, wealth relative, Analysis of variance (ANOVA), etc.,

**4.5. Period of the Study:**

The IPOs issued during 2007 and 2008 are taken for the purpose of the present study. For evaluating the performance of IPOs, three year time duration was considered essential from the date of listing, thus making the total period of study to range from 2006 to 2011. The data on fundamental variables like Market Capitalization, 1<sup>st</sup> day returns, 1<sup>st</sup> month return, 12 months returns, 24 months returns and 36 months returns of Sample IPOs and Stock market index (BSE Index).

**4.6. Sources of Data:**

Mainly the data is collected from moneycontrol.com, National Stock Exchange of India (NSE), Bombay Stock Exchange (BSE), Security Exchange Board of India SEBI), etc.,

**4.7. Limitations:**

The study has not taken all the IPOs that were issued during 2007 and 2008. It limits itself only to the companies which are available for trading for three years in the stock market. The study doesn't consider other factors like risk; market returns, sales of the companies etc., the study consider only returns to know the Short - Run and Long-Run Performance of Initial Public Offerings in India.



#### 4.8. Presentation of the Paper:

The paper was divided in to five Sections. Section I presents the introduction and performance of number of IPOs, the amount mobilized from stock market, and sector wise capital mobilisation. Section II presents the previous finding of different authors on long-term and short-term performance of IPOs. Objectives and hypothesis of the study are presented in section III and Methodology of the paper presented in the section IV. Section V presents the testing of hypothesis and last section gives the conclusion for the study.

#### 5. Testing of Hypothesis:

**5.1. Hypothesis1. Ho:** There is not significance difference between issue price and trading price at initial day of listing

##### Market adjusted returns of IPOs:

Table - 4 shows the market adjusted returns of IPOs in Indian stock market. The market adjusted return means are decreasing from 104.52 in initial day of listing to 61.45 after 36 months of listing and at the same time the median is decreased from 97.23 to 41.03. The standard deviations of market adjusted returns are decreased from 63.69 to 54.54. The minimum market adjusted returns are 1.23 after 24 months after listing and maximum market adjusted returns are 564 per cent after 12 months after listing.

**Table- 4**  
**Market Adjusted Returns for Initial Public Offerings, 2008-2011**

| Time   | Nb  | Mean   | Median | Standard<br>Deviation | Mini.<br>Return | Max.<br>return | Kurtosis | Skewness | Stock<br>returns |
|--------|-----|--------|--------|-----------------------|-----------------|----------------|----------|----------|------------------|
| Day 1  | 146 | 104.52 | 97.23  | 63.69                 | 2.88            | 386            | 4.24     | 1.50     | -8.41            |
| Month1 | 146 | 98.27  | 84.26  | 77.30                 | 3.8             | 564            | 12.24    | 2.83     | -12.33           |
| Year 1 | 146 | 78.80  | 53.29  | 74.68                 | 3.7             | 373            | 4.43     | 2.02     | -38.62           |
| Year 2 | 146 | 62.74  | 44.69  | 57.50                 | 1.23            | 411            | 12.57    | 3.02     | -49.14           |
| Year 3 | 146 | 61.45  | 41.03  | 54.52                 | 1.54            | 292            | 2.59     | 1.62     | -38.44           |

Table also shows 146 sample companies short-run and long-run returns in Indian stock market. The IPOs are underperforming from 8.41 per cent in initial day of listing to 38.44 per cent after 36 months of listing. The stock underperformance is very high after 2 years of listing (49.14 per cent). From the analysis of IPOs, the stocks are over priced in short-run and underperformed in long-run.

##### Aftermarket Performance of IPOs:

Table- 5 shows the correlation between issue price and aftermarket performance of IPOs during the study period. The correlation between issue price and aftermarket performance is varies from 0.653 in initial day of listing to 0.395 after 36 months of listing. The investors lost more than 60 per cent of their investment in stock market during the three years of stock holding period. From this analysis it is clear that, there is no relation between issuing price and aftermarket performance of IPOs in Indian stock market. Hence reject the **Hypothesis1-Ho**

**Table - 5**  
**After market performance of Indian IPOs**

| Correlations                    |             |                                 |                             |                            |                       |                               |
|---------------------------------|-------------|---------------------------------|-----------------------------|----------------------------|-----------------------|-------------------------------|
|                                 | Issue Price | price of the share at first day | share price after one month | share price after one year | share price after two | share price after three years |
| Issue Price                     | 1           | .653**                          | .617**                      | .404**                     | .453**                | .395**                        |
| price of the share at first day | .653**      | 1                               | .949**                      | .664**                     | .683**                | .671**                        |
| share price after one month     | .617**      | .949**                          | 1                           | .702**                     | .640**                | .668**                        |
| share price after one year      | .404**      | .664**                          | .702**                      | 1                          | .726**                | .605**                        |
| share price after two           | .453**      | .683**                          | .640**                      | .726**                     | 1                     | .768**                        |
| share price after three years   | .395**      | .671**                          | .668**                      | .605**                     | .768**                | 1                             |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

### 5.2. Hypothesis 2. Ho: The performance of IPOs is not a function of Issue Size & industries Market capitalization wise returns:

During the study period, small IPOs (which market capitalization between 0-100crores) are under priced by 4.4 per cent in initial day of listing and under performed by 28.59 per cent after 12 months of listing. the companies which market capitalization is more than 101 crores are under performance is more than 10 per cent in initial day of listing and more than 33 per cent after one year of listing. The average one year stock returns are - 38.79 per cent and more than 60 per cent of the IPOs over priced in short-term and underperformed in long-run (table - 6).

**Table -6**  
**Market Capitalisation wise returns**

| Short term returns by the market capitalization wise |                  |                     |                   |                  |
|------------------------------------------------------|------------------|---------------------|-------------------|------------------|
| Market capitalization wise (crore)                   | Number of Issues | Initial day returns | One month returns | One year returns |
| 0-100                                                | 68               | 4.40                | -5.59             | -28.59           |
| 101-500                                              | 34               | -12.69              | -15.50            | -46.84           |
| 501-1000                                             | 12               | -8.95               | -14.68            | -48.94           |
| 1001-5000                                            | 22               | -14.84              | -16.25            | -36.08           |
| 5001 and above                                       | 9                | -9.97               | -3.037            | -33.50           |

### Industry wise short-term returns:

Table - 7 shows the sector wise returns of IPOs in short-run. Out of 14 sector IPOs, only 4 sectors are yielding positive returns at initial day of listing (Agr., BPO&IT, Hotel, Manufacturing) and other sectors are underperforming. Consumer Goods, Mining, Telecom, TV & Entertainment industries are overpriced by more than 25 per cent and they are underperformance is more then 20 per cent after 12 months of listing. The analysis also find that, total 146 sample IPOs are overpriced by 8.41 per cent in initial day of listing and underperformed by 38.62 per cent after one year of listing. After 12 months of listing only 3 sectors are yielding positive results namely, Agri. Hotel and Real estate sectors.

**Table -7**  
**Sector wise returns of Indian Initial Public offerings**

| Sl No | Industry            | No. of companies | 1 <sup>st</sup> Day | 1 <sup>st</sup> Month | 1 <sup>st</sup> year |
|-------|---------------------|------------------|---------------------|-----------------------|----------------------|
| 1     | Agri. business      | 4                | 25.28063            | 17.33                 | 32.994               |
| 2     | BPO & IT            | 9                | 18.72595            | 17.32                 | -10.42               |
| 3     | Chemical & Pharmacy | 15               | -21.2595            | -37.65                | -49.54               |
| 4     | Consumer goods      | 28               | -25.3167            | -30.31                | -44                  |
| 5     | Finance & Banking   | 12               | -15.5109            | -9.32                 | -49.7                |



|    |                      |            |              |               |               |
|----|----------------------|------------|--------------|---------------|---------------|
|    |                      | 2          | -7.19178     | -13.12        | -22.4         |
| 6  | Health Care          | 1          | 40           | 26.625        | 4             |
| 7  | Hotel                | 31         | -0.20878     | -7.285        | -57.35        |
| 8  | Infrastructure       | 1          | -3.42857     | -28.5         | -53.86        |
| 9  | Iron & Steel         | 18         | 3.00624      | -5.735        | -43.32        |
| 10 | manufacturing        | 1          | -35.9259     | -84.97        | -89.3         |
| 11 | Mining               | 1          | -14.375      | -13.34        | -4.5          |
| 12 | oil & Gas            | 5          | -2.22992     | -10.39        | 4.9417        |
| 13 | Real Estates         | 3          | -27.4242     | -30.78        | -48.43        |
| 14 | Telecom              | 8          | -0.36031     | 13.91         | -0.161        |
| 15 | Textile & Synthetics | 7          | -36.7011     | -21.55        | -22.64        |
| 16 | TVs & Entertainment  |            |              |               |               |
|    | <b>Total</b>         | <b>146</b> | <b>-8.41</b> | <b>-12.33</b> | <b>-38.62</b> |

#### Market Capitalization wise long-run performance:

Table - 8 shows the market capitalization wise long-run returns of selected IPOs during the study period. The small IPOs (which market capitalization is between 0 -100 crore) in underpriced in short-run (by 4.40 per cent) and highly underperforming (62.102 per cent) in long-run when compare to other issues. Though the large issues (market capitalization is more than 1000 crores) are overpriced in short-run but their under performance in long-run are very low when compare to other companies.

**Table- 8**  
**Long-rung performance of IPOs by Market Capitalization wise, 2008-2011**

| Long-run returns by the market capitalization wise |                  |           |             |
|----------------------------------------------------|------------------|-----------|-------------|
| Market capitalization wise (crore)                 | Number of Issues | Two years | Three years |
| 0-100                                              | 68               | -52.772   | -62.1056    |
| 101-500                                            | 34               | -61.085   | -48.8999    |
| 501-1000                                           | 12               | -59.531   | -43.4343    |
| 1001-5000                                          | 22               | -33.809   | -10.9709    |
| 5001 and above                                     | 9                | -33.055   | -22.4826    |

#### Long-run performance of IPOs:

Table - 9 shows the sector wise long-run returns of selected IPOs during the study period. Out of 16 sectors only 4 sectors are producing positive results and reaming 12 sectors are underperforming. The overall underperformance in one year is 49.14 per cent and 38.44 per cent in 3 year after listing. This table it is also finds that there is a significance difference between sector wise returns. Agri. BPO&IP, Health care and Real Estate sectors are performing well in long-run and the underperformance o f Consumer goods, mining, telecom, textile &synthetic, TV& Entertainment sectors are more than 50 per cent. Hence reject the Hypothesis 2. Ho and we conclude that IPO performance is the function of Industry and market capitalization.

**Table -9**  
**Sector wise returns of Indian Initial Public offerings**

| Sl No | Industry            | No. of companies | 2 <sup>nd</sup> year | 3 <sup>rd</sup> year |
|-------|---------------------|------------------|----------------------|----------------------|
| 1     | Agri. business      | 4                | -4.459               | 2.272251             |
| 2     | BPO & IT            | 9                | -19.27               | 32.05248             |
| 3     | Chemical & Pharmacy | 15               | -31.97               | -44.4003             |
| 4     | Consumer goods      | 28               | -70.75               | -52.8048             |
| 5     | Finance & Banking   | 12               | -57.06               | -39.247              |
| 6     | Health Care         | 2                | -37.5                | 20.34247             |
| 7     | Hotel               | 1                | 118.5                | -18.13               |
| 8     | Infrastructure      | 31               | -47.27               | -34.814              |
| 9     | Iron & Steel        | 1                | -72.44               | -69.8571             |

|       |                      |     |        |          |
|-------|----------------------|-----|--------|----------|
| 10    | manufacturing        | 18  | -54.37 | -45.916  |
| 11    | Mining               | 1   | -91.15 | -98.8519 |
| 12    | oil & Gas            | 1   | 4.5    | 90.90625 |
| 13    | Real Estates         | 5   | -17.83 | -44.706  |
| 14    | Telecom              | 3   | -47.28 | -59.4831 |
| 15    | Textile & Synthetics | 8   | -58.42 | -66.6218 |
| 16    | TVs & Entertainment  | 7   | -79.43 | -77.7953 |
| Total |                      | 146 | -49.14 | -38.44   |

**5.3. Hypothesis 3. H<sub>0</sub>:** IPOs do not significantly underperform the market in the long run.  
**Long-term and short-performance of IPOs:**

Table - 10 shows ANNOVA between issue price and after market performance. The calculated "f" value is varies from 7.596 in initial day of listing to 3.41 after 3 years of listing. Since calculated value of 't' is grater than table value, hence reject the H<sub>0</sub>. From this analysis it is clear that there is no relation between issue price and after market performance. Total IPOs are underperforming in short-term as well as long-run. Hence reject the **Hypothesis 3. H<sub>0</sub>**

**Table - 10**  
**Long-term and short-performance of IPOs**  
**ANOVA**

|                                 |                | Sum of Squares | df  | Mean Square | F     | Sig. |
|---------------------------------|----------------|----------------|-----|-------------|-------|------|
| price of the share at first day | Between Groups | 5255447.604    | 93  | 56510.189   | 7.596 | .000 |
|                                 | Within Groups  | 386828.034     | 52  | 7439.001    |       |      |
|                                 | Total          | 5642275.639    | 145 |             |       |      |
| share price after one month     | Between Groups | 5454435.126    | 93  | 58649.840   | 6.069 | .000 |
|                                 | Within Groups  | 502494.105     | 52  | 9663.348    |       |      |
|                                 | Total          | 5956929.231    | 145 |             |       |      |
| share price after one year      | Between Groups | 3210243.313    | 93  | 34518.745   | 1.760 | .014 |
|                                 | Within Groups  | 1019997.870    | 52  | 19615.344   |       |      |
|                                 | Total          | 4230241.183    | 145 |             |       |      |
| share price after two           | Between Groups | 2167575.652    | 93  | 23307.265   | 1.483 | .061 |
|                                 | Within Groups  | 817394.349     | 52  | 15719.122   |       |      |
|                                 | Total          | 2984970.001    | 145 |             |       |      |
| share price after three years   | Between Groups | 3461571.923    | 93  | 37221.203   | 3.441 | .000 |
|                                 | Within Groups  | 562541.932     | 52  | 10818.114   |       |      |
|                                 | Total          | 4024113.855    | 145 |             |       |      |

**5.4. Hypothesis4. H<sub>0</sub>:** There is no significance difference between stock returns and stock market index returns

**Market Adjusted returns of IPOs:**

Table - 11 shows the market adjusted returns of IPOs during the study period. the market index (BSE Index) returns are varies from -0.34 per cent in initial day of listing to 26.93 per cent at 3 year of listing and at the same time the sample returns (146 IPOs) are -8.41 to -38.44. the market adjusted returns are varies from 104.52 at initial day of listing to -61.45 per cent after 3 year of listing. From this analysis it is clear that there is no significance relation between stock returns and index returns. The stock market is producing positive returns but the sample IPOs are yielding negative results; it may be poor quality of IPOs during the study period



**Table - 11**  
**Market adjusted returns**

| Time   | Stock market returns | Stock returns | Market adjusted returns |
|--------|----------------------|---------------|-------------------------|
| Day 1  | -0.34                | -8.41         | 104.5201                |
| Month1 | 19                   | -12.33        | -98.28                  |
| Year 1 | 10.28                | -38.62        | -78.80                  |
| Year 2 | 9.74                 | -49.14        | -62.75                  |
| Year 3 | 26.93                | -38.44        | -61.45081               |

Table -12 shows the correlation between stock index returns and sample returns during the study period. The correlation is various from -0.027 in initial day of listing to 0.052 in 36 months after listing. The initial day of listing and first month returns negative correlation. From this analysis it can conclude that, there is no correlation between stock market returns and sample returns during the study period. Hence reject **Hypothesis 4. Ho.**

**Table - 12**  
**Correlation between stock index returns and sample returns**

| Time   | Correlation |
|--------|-------------|
| Day 1  | -.027       |
| Month1 | -.011       |
| Year 1 | .322        |
| Year 2 | .183        |
| Year 3 | .052        |

**5.5. Hypothesis 5. Ho:** the IPOs are underpriced in short-time and underperformed in long-time.

**Wealth relative:**

Table -13 shows the wealth relative of IPOs during the study period. Wealth relatives are also calculated using the procedure employed by Ritter and Levis. A wealth relative of greater than 1.00 indicates IPOs outperforming the market benchmark, while a value below 1.00 indicates IPO underperformance. From the analysis of IPOs the wealth relative is varies from 10.07 in initial day of listing to -2.40 after three years of listing. The IPOs in Indian stock market are outperformed in initial day of listing and started underperforming from initial month of listing. The under performance is from -1.11 to -2.40 at 3 years of listing. Hence, reject the **Hypothesis 5.**

**Table - 13**  
**Wealth relative**

| Time   | Wealth Relatives |
|--------|------------------|
| Day 1  | 10.07            |
| Month1 | -1.11            |
| Year 1 | -3.10            |
| Year 2 | -5.90            |
| Year 3 | -2.40            |

**6. Conclusion:**

This study examined the short-run long-run performance of Indian initial public offerings listed during 2008-2011 and feasible explanations for their aftermarket performance. The average initial return for the sample of 146 IPOs is -8.41%. The average market adjusted returns are 104.52 per cent in initial day of listing and it significantly decreased during the study period. The cumulative adjusted return at the end of three year anniversary is -38.44%, it is also not statistically significant with issuing price. While there is significant evidence

that Indian IPOs overprice in initial day of listing and underperformed in long-run. Agri. BPO&IP, Health care and Real Estate sectors are performing well in short-run as well as long-run and the underperformance of Consumer goods, mining, telecom, textile & synthetic, TV& Entertainment sectors underperformance is more when compare to other sectors during the study period. Regression analyses provide some evidence supporting the previous results. There is no significant relation between issue price and market performance and the investors lost more than 60 per cent of their investment in stock market during the three years of stock holding period. The stock market is producing positive returns but the sample IPOs are yielding negative results; it may be poor quality of IPOs during the study period.

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**Annexure**  
**List of sample companies**

| Sl. No | Company         | Sl. No | Company         |
|--------|-----------------|--------|-----------------|
| 1      | Brigade Enterp  | 86     | C & C Construct |
| 2      | eClerx Services | 87     | Transwarranty   |
| 3      | Transformers    | 88     | Power Finance   |
| 4      | Jyothy Labs     | 89     | Firstsource Sol |
| 5      | Kaushalya Infra | 90     | House of Pearl  |
| 6      | Kolte-Patil     | 91     | Redington       |
| 7      | Renaissance Jew | 92     | Cinemax Prop    |
| 8      | Edelweiss Fin   | 93     | TechnocraftInd  |
| 9      | Adani Ports     | 94     | PochirajuInd    |
| 10     | Empee Distiller | 95     | TV18 Broadcast  |
| 11     | Allied Computer | 96     | Cambridge Tech  |
| 12     | Rathi Bars      | 97     | Hubtown         |
| 13     | Barak VallyCem  | 98     | AutolineInd     |
| 14     | VarunIndustrie  | 99     | Lumax Auto Tech |
| 15     | ReligareEnterp  | 100    | Ashtavinayak    |
| 16     | Circuit Systems | 101    | Cairn India     |
| 17     | ILandFSEngg     | 102    | Tanla Solutions |
| 18     | Saamya Biotech  | 103    | Pyramid Saimira |
| 19     | Supreme Infra   | 104    | Alkali Metals   |
| 20     | Dhanus Tech     | 105    | Chemcel Biotech |
| 21     | Consolidated Co | 106    | 20 Microns      |
| 22     | Koutons Retail  | 107    | Austral Coke    |
| 23     | Power Grid Corp | 108    | Resurgere Mines |
| 24     | Kaveri Seed Co  | 109    | Nu Tek India    |
| 25     | Magnum Ventures | 110    | Coral Hub       |
| 26     | Indowind Energy | 111    | Birla Cotsyn    |
| 27     | MotilalOswal F  | 112    | Somi Conveyor   |
| 28     | Puravankara Pro | 113    | KSK Energy Vent |
| 29     | KPR Mill        | 114    | Lotus Eye Care  |
| 30     | Take Solutions  | 115    | First Winner    |
| 31     | Asian Granito I | 116    | Archidply Indus |
| 32     | SEL Manufacturi | 117    | Avon Corporatio |
| 33     | Central Bank    | 118    | Sezal Glass     |
| 34     | RefexRefrigera  | 119    | BafnaPharma     |
| 35     | Zylog Systems   | 120    | Niraj Cement    |
| 36     | IVRCL Assets    | 121    | Anus Labs       |
| 37     | OmnitechInfoso  | 122    | GokulRefoils    |
| 38     | Omaxe           | 123    | Aishwarya Tele  |
| 39     | AlpaLaboratori  | 124    | Kiri Industries |
| 40     | Simplex Project | 125    | Titagarh Wagons |
| 41     | EveronnEdu      | 126    | Sita Shree Food |
| 42     | Allied Digital  | 127    | Gammon Infra    |
| 43     | HDIL            | 128    | V-Guard Ind     |
| 44     | Suryachakra     | 129    | Rural Elect Cor |
| 45     | Spice Comm      | 130    | GSS Infotech    |
| 46     | Celestial Labs  | 131    | Tulsi Extrusion |
| 47     | Ankit Metal     | 132    | IRB Infra       |
| 48     | Roman Tarmat    | 133    | Bang Overseas   |
| 49     | DLF             | 134    | Shriram EPC     |
| 50     | V2 Retail       | 135    | OnMobile Global |
| 51     | MeghmaniOrgani  | 136    | KNR Construct   |
| 52     | Nelcast         | 137    | Cords Cable Ind |
| 53     | Decolight Ceram | 138    | J Kumar Infra   |



|    |                 |     |                 |
|----|-----------------|-----|-----------------|
| 54 | Glory Polyfilms | 139 | Reliance Power  |
| 55 | Time Techno     | 140 | Future Capital  |
| 56 | Nitin Fire Prot | 141 | Porwal Auto     |
| 57 | Asahi Songwon   | 142 | Precision Pipes |
| 58 | MIC Electronics | 143 | Aries Agro      |
| 59 | Insecticides In | 144 | Manaksia        |
| 60 | Binani Cement   | 145 | BGR Energy      |
| 61 | Hilton Metal    | 146 | Burnpur Cement  |
| 62 | BhagwatiBanque  |     |                 |
| 63 | Fortis Health   |     |                 |
| 64 | Advanta         |     |                 |
| 65 | ICRA            |     |                 |
| 66 | Orbit Corporati |     |                 |
| 67 | Sancia Global   |     |                 |
| 68 | Astral Poly Tec |     |                 |
| 69 | Lawreshwar Poly |     |                 |
| 70 | Jagjanani Text  |     |                 |
| 71 | AMD Industries  |     |                 |
| 72 | Abhishek Corp   |     |                 |
| 73 | Page Industries |     |                 |
| 74 | Raj Television  |     |                 |
| 75 | Mudra Lifestyle |     |                 |
| 76 | Idea Cellular   |     |                 |
| 77 | Euro Ceramics   |     |                 |
| 78 | VTX Industries  |     |                 |
| 79 | Indus Fila      |     |                 |
| 80 | Oriental Trimex |     |                 |
| 81 | Evinix          |     |                 |
| 82 | MindTree        |     |                 |
| 83 | Broadcast       |     |                 |
| 84 | Indian Bank     |     |                 |
| 85 | SMS Pharma      |     |                 |