Commerce Education in North-East India

Edited by A. Rajmani Singh

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COMMERCE EDUCATION IN NORTH-EAST INDIA

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Dedicated to
This book is dedicated to all Teachers
Who have directly and indirectly
Contributed for the Development of
Commerce Education in
North East India

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COMMERCE EDUCATION IN INDIA—An Essay on its Past, Present and Future

—DR. VIJAY KUMAR SHROTRYIA

"A Candle which is not lit cannot light others
A teacher who is not learning cannot teach others".

—Rabindranath Tagore

Background

Education is one of the most important areas of activity for the state, individuals, society and institutions. The era of globalization, privatization and liberalization has witnessed drastic change in education, educational institutions and education systems. As economy is unfolding opportunities year after year, management education is experiencing a boom in its growth horizontally. Around a century of commerce education in India has somehow provided a ground for development of management and other ancillary subjects. Management, accounting, finance, banking, transport, trade, insurance are some such areas which sprang out of commerce and developed their own territory in isolation with commerce as a broader umbrella. These practicing subjects have sounded the practitioners a noise of dissonance and developed their syllabi as competing subjects. This has resulted in deterioration of Commerce education in India.

The rat-race of responding to market forces by different academic subjects and disciplines has also resulted in the shift of the content more towards practice than theory and job orientation. It has necessitated a debate whether the sole objective of education is to teach job oriented courses, design the syllabi
to suit market needs or to broaden the horizon of thinking and improve the knowledge base of the student.

We have lost on developing new knowledge in commerce on one hand and even failed in responding to the market needs. However the subjects which were within the umbrella of Commerce education have concentrated on responding to market and have done well in luring the eye of the students who seek early employment and hefty salary packages.

The process of knowledge creation in commerce has added more things on responding to market needs rather than developing sound theory bases. There have been initiatives at university level in different states to consider commerce as a discipline, however these initiatives have not been replicated in other states and universities. There has been a shift of commerce teachers towards management and other ancillary subjects which has been a loss to the development of commerce as a discipline.

With the above background in mind the present paper is conceptualized and the past, present and future of commerce education is viewed. The paper is written in essay form and crude data is avoided. Similarly, citations and references are not mentioned anywhere. The views are solely of the author and are more based on personal observations and experiences. The objective of writing this paper is to trace back the history, assess the present status and caution the stakeholders about its future. As the title, the paper is divided in three parts, Past, Present and Future.

PART-I
THE PAST

Commerce education started in India in the year 1886 when a Commercial School was set up at Chennai (erstwhile Madras). Similarly in 1895 the Government of India opened a commerce school in Calicut. Another commercial school was set up at Delhi by Commercial Education Trust in 1920 which was providing a post-matriculation diploma in commerce. However when we look at college education, the first college of commerce in India was established in the year 1913 in Mumbai (erstwhile Bombay) and its name was Sydenham College of Commerce and Economics. This college was the first college of commerce in Asia. Thus the degree 'B.Com. (Bachelor of Commerce)' was first given by this college in 1914. Further the college started giving 'M.Com. (Master
between commerce and business/management education. Many management institutes were initiated and established by the government to provide management education and many of commerce teachers got involved in teaching the courses in the management schools as their were many similarities in the course content. In the same way to take care of accounting profession and standardize the accounting practices, the Institute of Chartered Accountants of India (ICAI) was established. Commerce graduates were no more recognized as professional accountants as they were replaced by Chartered Accountants. Accounting was one of the core domains of commerce education which made it its distinctive from other disciplines.

This history of commerce education formed the base and provided a background to study its present status.

PART-II
THE PRESENT
At present there are colleges and universities involved in commerce education and on the other hand business/management education is provided by some universities and government run management institutes apart from many private run institutes which have mushroomed in the 1990s and then after. Commerce students are taught the papers following in four areas broadly as, Accounting and Finance (Financial Accounting, Corporate Accounting, Cost Accounting, Auditing, Indian Financial System, Banking, Financial Management etc), Management (Modern Business Organization, Management Concepts and Practices, Marketing Management, Human Resource Management), Economics & Statistics (Micro Economics, Indian Economy, Macro Economics, Business Statistics, Business Mathematics) and Taxation & Law (Business & Economic Law, Company Law, Income Tax, Direct Tax Planning). These four broad areas have got their focus in their respective areas as Accounting & Finance is taken care of by professional institutes like ICAI, ICWA (Institute of Cost & Works Accountants of India), ICAI (Institute of Chartered Financial Analysts of India), Management education is targeted by management institutes and universities running management departments, Economics and Statistics is a core domain of economics area and their contribution in the area of finance can not be ignored and Taxation and Law has is more focused in the law courses than commerce courses. The strength of commerce courses lie on the premise that it is able to cover all these areas in a single course. This discipline has been banking on this competence and has been able to respond to the market needs. However with the emergence of new professional courses it has started loosing its charm and priority by its takers.

Commerce sprang out as a discipline from economics and it is accounting which made it distinctive. Theories got developed and accounting became an intrinsic part of study of business vis-à-vis trade and commerce. Both academically and professionally traditional practices were studied and researched and refinements were made to incorporate potential financial activities and developments. Accounting became the language of business and developed as an information system to provide relevant information through proper account keeping to the stakeholders.

Though, accounting education and research has matured through the efforts of professional institutions and educators, however within the discipline of commerce it has not been successful to draw the attention of researchers in India. It is not yet able to bridge the gap between professional accountants and researchers.

An undergraduate programme called BBA (Bachelor in Business Administration) was initiated to provide management education at graduation level. It was expected to be a terminal course which could provide an entry into job market. However this programme was wrongly perceived by the students as an entry visa for MBA (Masters in Business Administration), which was a much sought after degree for job seekers. BBA programme could get better students who wanted to do B.Com. and it in one way deteriorated the quality of students who came forward for doing B.Com. However the orientation of both the programme is quite different as BBA is viewed as a professional course whereas B.Com. is a simple graduation degree in commerce. Further when one looks at the status of post-graduation programme (M.Com.) today, it is loosing its relevance year after year. Some universities have diversified their course structures in their commerce departments as they have introduced a programme called MFC (Masters in Finance and Control). Further Delhi University introduced a course called MHROD (Masters in Human Resource and Organizational Development) through its commerce department. These steps are taken to cater to the needs of the market and to expand the spectrum of commerce education.
PART-III
THE FUTURE

In the times of multidisciplinary approach to teaching and research, Commerce education has a challenge to respond to changing environment both in education sector as well as the market. It is required to study whether commerce education is able to enrich the students in class and content. We need to look into another aspect of education viz., whether our students are able to expand their thinking in order to look for their options for the future career. This is a larger challenge for the educators involved in teaching and research in commerce. Overall, commerce education in India is provided at three levels in general viz., School level (up to +2), College level (B.Com.) and University level (M.Com.). These three levels have to be viewed and responded differently.

First, when we look at school education, commerce is not given importance. Barring few states in India, most of the states provide the option of commerce only in class XI. However in some states it is offered as an option in class VI. The CISCE (Council for the Indian School Certificate Examination) provides a paper in class IX as Commercial Studies which continues in class X. The nomenclature of Commerce in the schools could be changed to Business as business as a word is more understood and prevalent than commerce. The respective state governments can take initiatives in standardizing school level courses by offering the students a course on Business. The bodies like CBSE (Central Board of Secondary Education) and CISCE, which have their schools operating in many parts of the country and abroad, could take the initiative in introducing Business as a subject in the schools from class VI onwards. There could be only one paper till class 10 with upgraded contents as the students move to the higher classes.

Second, at undergraduate level, commerce education is facing a challenge for the sustainable survival of B.Com. programme. B.Com. (Gen/Pass) and/or B.Com. (Honors) are the programmes which face competition with BBA programme in particular and other undergraduate professional programmes in general. For the co-existence of these programmes, the content and focus of B.Com. programme has to be changed and needs to be modified in order to make it more practical and professional. This should not be done at the cost of losing the theoretical and academic base. This programme should be focused on in-depth study as well as skill orientation so that a B.Com. graduate is able to get into the market just after finishing their graduation.

The exposure as to information technology, computerized accounting, business communication, taxation practices has to be made through creation of better institutional infrastructure for commerce teaching. Specializations could be offered to the students at B.Com. level in the areas of Accounting, Finance, Management, Taxation etc so that they develop a special competence in their respective areas of specializations. Such specializations could be offered in their third year. This practice is already their in the courses of many universities. In some universities they have renamed B.Com. to B.Com. Professional which is in a way dilution of the course in order to cater to the market. Such steps should be avoided and B.Com. (Pass or Honours) should be developed and designed in such a way that the students are able to have better in-depth knowledge of the subjects rather than a superficial knowledge. Students who really are serious about B.Com. Professional course could opt for BBA. Hence the nomenclature B.Com. Professional is in no way helpful to develop the discipline of commerce.

Third, at Post-Graduation level commerce education is having tough time to face the future. M.Com. programme is competing with other commerce related PG programmes such as MBA, MFC, MIB (Masters in International Business) etc. The quality of students coming for doing M.Com. is deteriorating as better students choose to opt for other courses. This is resulting in deterioration of the standard of commerce education at all levels. In some states the number of students applying for entry into M.Com. programme is going down as there are no specific jobs except teaching where M.Com. is a requisite qualification. In many universities the syllabi of M.Com. has been changed in order to cater to the market needs by introducing more management related papers. However the students get the same degree i.e., M.Com. If this masters programme is not modified, it would loose its relevance and the future of commerce education especially at PG level would be very bleak. In this direction a model is proposed here to be followed by the decision makers in order to boost commerce education and to help in establishing it as a popular discipline.

As in the case of many universities, the department of management and commerce should be combined together and a School or Faculty of Business should be initiated. Such School or faculty should run programmes like M.Com., MFC, MBA, MIB.
MHROD, etc apart from some Diplomas in the areas of relevance. M.Com. should cater to the students who have done B.Com. and would like to seek teaching or research related jobs. This programme should focus on high quality academic and research based content in the curriculum. The seats for this programme should be limited to 25-30. Similarly MFC programme should also be offered to commerce graduates and the entry to this programme (as prevalent in some universities at present) should be done on the basis of written examination and be restricted to not more than 30 students. The students after passing this programme should be able to get absorbed at managerial level to look after financial function of an organization. Other proposed programmes like MBA, MIB and MHROD or other related programmes should be purely market driven and fully professional. These programmes should be open to any graduate. In these programmes the teaching pedagogy should be different and the contents should be more practical than theoretical. Organizational exposure, summer training and placement, problem solving etc should be part of the syllabi for these courses and proper industry interface should be provided to the students so that they are able to have hands-on experience on the issues of relevance and concern. These courses could absorb more students (60 each) than other two programmes being proposed to be run by the school or faculty of business.

The focus of M.Com. programme should be to make teachers and researchers who could develop the discipline by creating quality literature through different types of researches. MFC programme should be able to cater to the need of financial sector as a whole. Other programmes should cater to the organizational needs of business and industry in their respective areas. This integrated model of combining commerce education and management education should be able to take us back to the history of business education when commerce education was able to respond to the need of the time by providing professional accountants, managers, executives, decision makers and teachers. The UGC needs to play a more proactive role in saving commerce education from the competitive forces of the market. An inclusive approach towards this discipline would go a long way in developing commerce as a discipline on the platform of Business Education. It should get into diversification mode by offering more market driven as well as skill oriented diploma programmes.